

	Thematic area	Focal Point for Vendor Management	Focal Point for Concurrence*	
			Coordination Unit (if any)	Competence Center
Support Function Business	Security&Other Support Activities	Francesco Giuffrè	For Upstream Companies: Regional Procurement Manager (Davide Genazzi/Giosue Della Bianca) For Versalis Companies: Guido Novella	Paolo Armanni
	Commercial Operations			Alessandra Barbieri
	Communication and Marketing			Marco Mineo
	Consulting and Professional Services			Marco Grossi
	HR Services			Francesco Giuliano
	Health and Welfare Services			Pasquale Miranda
	Facility Management			Carlo Gualini
	Cross Company Business Services			Caterina Pisani
	Catering&Business Travel			Stefano Zollino
	ICT Business Activities			Davide Garuti
	ICT Support Activities			Lorenzo Marzi
	R&D			Sonia Bianco
	Downstream Business			Logistic e Freight Forwarding
Maintenance and Industrial Services		Giandomenico Alaimo di Loro		
Industrial Goods		Stefano Pomi/ Gianfranco Giordanella		
Investment and Downstream Projects (EPC and Critical Items)		Carlo Clemente/ Marco Biagini		
Upstream Business	Long Lead Items and Freight Forwarding	Davide Cantù	Regional Procurement Manager (Davide Genazzi/Giosue Della Bianca)	Fabio Iannone
	Maintenance			Fabio Iannone
	Offshore Development Packages			Laura Tasciotti
	Offshore Decommissioning			Laura Tasciotti/Francesca Palumbo
	Onshore Packages			Francesca Palumbo
	Engineering			Francesca Palumbo
	Well Area Logistics, Geology and Geophysics			Ezio Rossi
	Drilling Rigs			Andrea Cucinotta
Drilling Ancillary Services	Christian Arosio			
Chemicals Business	Chemicals, Packages and International Transport	Francesco Giuffrè	Guido Novella	Raffaele Borrelli
"Gas e Luce" Business	Sales Marketing and Operation Sourcing	Francesco Giuffrè	\	Eugenio Proietti
	Renewable			Assunta Scarlato
	IT and Services Sourcing			Andrea Cupella

Thematic area		Focal Point
Compliance and Governance	Planning and Reporting	Angelo Collura
	Procurement IT Systems	Ornella Savioli
	Knowledge Management e Professional Family	Michela Savioli
	Procedure and Contractual Standard	Francesca Ravelli
	Compliance and Counterpart Risk	Dario Frusciante
	Monitoring and Follow up	Simona Balestrini